

Councillor Chris Holley  
Convenor  
Service Improvement & Finance Scrutiny  
Performance Panel

**BY EMAIL**

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*Our Ref:* CL/CM  
*Your Ref:*  
*Date:* 9 October 2019

Dear Councillor Holley

Thank you for your letter dated 24<sup>th</sup> September 2019. As requested we have queried the below:

*We discussed the issue of Marina Berthing Fees and we would like to know who this cost is benchmarked with? Can you also tell us have the fees changed payment structure as there is no information available for 15/16, 16/17 and 17/18. If so, can you provide us the previous payment information?*

Please find below response to the query received from the Marina Management:

There are no previous charges details for previous financial years as both "28 Day Visitor Bundles" & "Air berth / Tender" charges are new initiatives for 2019/20. These charges are not benchmarked against other Marinas as Swansea are the first Marina to offer these services. However, all other Marina charges were included in Appendix A of the report (attached for reference).

28 Day Visitor Bundle - This charge offers visiting boat owners the chance to pay 28 days visitor berthing in advance and the boat owner can use the 28 days over two Summers. The boat owner will save by avoiding daily visitor charges and the Council will gain by guaranteed income for 28 days. The 28 day bundle rate is exactly the same as a standard 4 week charge. (This charge is benchmarked against Penarth, Burry Port and Neyland Marinas).

Air Berth – An Air Berth is a floating unit that the boat owner will purchase that will tie onto our Marina moorings. The boat owner will drive his boat up and onto the unit in order to keep the boat dry and out of the water. The boat owner is charged standard Marina berthing rates (Benchmarked against Penarth, Burry Port and Neyland Marinas) and in addition will pay an air berth charge.

If you have any further requests then please do not hesitate to contact me.

Yours sincerely

A handwritten signature in black ink, appearing to be 'CL' followed by a stylized flourish.

**COUNCILLOR CLIVE LLOYD  
CABINET MEMBER FOR RESILIENCE  
& STRATEGIC COLLABORATION**